

# WHARTON MBA ENTREPRENEURSHIP & INNOV MAJOR ELEC (WMEI)

Code	Title	Course Units
FNCE 7500	Venture Capital and the Finance of Innovation	0.5-1
FNCE 7510	The Finance of Buyouts and Acquisitions	0.5-1
HCMG 8670	Health Care Entrepreneurship	0.5
IPD 5150	Product Design	1
LGST 7290	Intellectual Property Strategy for the Innovation-Driven Enterprise	0.5
LGST 8060	Negotiations	1
LGST 8130	Legal and Transactional Aspects of Entrepreneurship	0.5-1
MGMT 6910	Negotiations	1
MGMT 7120	Managing Strategic Partnerships	0.5
MGMT 7210	Corporate Development: Mergers and Acquisitions	0.5-1
MGMT 7290	Intellectual Property Strategy for the Innovation-Driven Enterprise	0.5
MGMT 7310	Technology Strategy	0.5-1
MGMT 7650	Venture Capital and Entrepreneurial Management: Practices and Institutions of Silicon Valley	0.5
MGMT 8020	Change, Innovation & Entrepreneurship	0.5
MGMT 8040	Venture Capital and Entrepreneurial Management	0.5
MGMT 8090	Private Equity in Emerging Markets	0.5
MGMT 8110	Entrepreneurship Through Acquisition	0.5
MGMT 8120	Social Entrepreneurship	0.5
MGMT 8160	Building Human Assets in Entrepreneurial Ventures	0.5
MGMT 8310	Entrepreneurship Launchpad	0.5-1
MGMT 8330	Strategies and Practices of Family-controlled Companies	0.5-1
MKTG 7270	Digital Marketing and Electronic Commerce	0.5
MKTG 7340	Idea Generation and the Systematic Approach for Creativity	0.5
MKTG 7410	Entrepreneurial Marketing	0.5
OIDD 5150	Product Design	1
OIDD 6140	Innovation	0.5
OIDD 6360	Scaling Operations: Linking Strategy and Execution	0.5-1
OIDD 6620	Enabling Technologies	0.5-1
OIDD 6910	Negotiations	1
REAL 8910	Real Estate Entrepreneurship	0.5