

WHARTON UG MANAGEMENT CONCENTRATION ELEC (WUMG)

Code	Title	Course Units
LGST 2910	Negotiations	1
LGST 2920	Advanced Negotiation	0.5
MGMT 1110	Multinational Management	1
MGMT 2090	The Political Environment of the Multinational Firm	1
MGMT 2110	Competitive Strategy	1
MGMT 2120	Social Entrepreneurship	0.5
MGMT 2130	Entrepreneurship through Acquisition	0.5
MGMT 2140	Market Dynamics and Technical Change	1
MGMT 2230	Business Strategy	1
MGMT 2250	Value Creation and Value Capture in American Business History	1
MGMT 2300	Entrepreneurship	0.5
MGMT 2310	Entrepreneurship Launchpad	0.5-1
MGMT 2330	Strategies and Practices of Family- Controlled Companies	0.5-1
MGMT 2370	Management of Technology	1
MGMT 2380	Organizational Behavior	1
MGMT 2410	Leading for Impact: Tackling the Biggest Societal Challenges	1
MGMT 2420	Corporate Governance, Executive Compensation and the Board	1
MGMT 2430	Work and Technology: Choices and Outcomes	0.5
MGMT 2480	How to be the Boss	0.5
MGMT 2490	Mergers and Acquisitions	1
MGMT 2640	Venture Capital and Entrepreneurial Management	1
MGMT 2650	Culture of Technology: Culture & Institutions of the Tech Sector--Bridging Research and Practice	0.5
MGMT 2720	Power and Politics in Organizations	0.5
MGMT 2880	Managing and Competing in China	1
MGMT 2910	Negotiations	1
MGMT 2920	Advanced Negotiation	0.5
OIDD 2910	Negotiations	1
OIDD 2920	Advanced Negotiation	0.5