ORGANIZATIONAL ANTHROPOLOGY (ORGC)

The courses listed on this page are exclusive to the LPS BAAS degree (https://lpsonline.sas.upenn.edu/features/what-bachelor-applied-arts-and-sciences-degree/) and LPS Online certificates (https://lpsonline.sas.upenn.edu/academics/certificates/).

**ORGC 160 Introduction to Team Culture**
In this course, students learn about the basics of team dynamics. Students explore the foundations of effective teams, and understand why they inevitably become misaligned. Students then step through a process for generating passion and high-performance in any group that has to work together toward a common goal. Through engaging case studies and role plays, students get practice diagnosing and managing interpersonal issues that can derail teams.
Activity: Online Course
1.0 Course Unit

**ORGC 201 Virtual Collaboration**
Virtual Collaboration looks at interconnections and synergies that can be intentionally created in the virtual space of work by following frameworks and techniques that allow greater and more frequent exchange of views, freedom to express divergent views and harness the richness of variety of people, thoughts, geographies, cultures and social norms, intelligence and above all experience. Students practice course tools and techniques by collaborating and providing peer feedback in the virtual classroom environment.
Activity: Online Course
1.0 Course Unit

**ORGC 301 Anthropology of Corporations**
In this course, students learn what organizational culture is and how it affects performance. Students step through foundational theories that explain how and why culture moves through organizations and changes. Students also learn to identify the drivers of cultural conflict that can hinder strategies and reduce collaboration. Drawing on anthropological frameworks and theories, students develop skills for understanding an organization's particular cultural characteristics and creating sustainable change.
Activity: Online Course
1.0 Course Unit

**ORGC 330 Building Influence Across Cultural Boundaries in Organizations**
Every organization has subcultures defined by different divisions, departments, and teams that make it difficult to collaborate and get things done. In this course, students develop the ability to communicate across these cultural boundaries to build influence and effectiveness. Drawing on current insights from psychology, anthropology, and behavioral economics, students learn to use practical, field-tested frameworks for connecting with people who have different perspectives and winning support for their ideas. Through interactive discussions and exercises, students master the similarities and differences among influencing, persuading, and negotiating.
Activity: Online Course
1.0 Course Unit