

HEALTH CARE MANAGEMENT, MBA

The Health Care Management major builds on the established strength of the core curriculum to provide expertise in the complex and distinctive features of the dynamic and rapidly changing health care industry. Wharton Health Care majors are unusually well-qualified for careers in management, consulting, and investing in diverse areas within health care space, including health care delivery, services, managed care, biotechnology and pharmaceuticals, information technology, and entrepreneurship.

Health Care majors draw on a rich variety of electives within the Health Care Management Department, other Wharton Departments, and courses across the university. They also benefit from an interdisciplinary faculty based in Wharton, the Perelman School of Medicine, and other Penn schools and departments, along with adjunct faculty with extensive practical experience.

The Health Care Management major differs from others at Wharton in that:

1. Students must choose the major at the time of application to Wharton, and
2. The major integrates academic and professional development, helping students to obtain summer and permanent positions.

The Health Care Management Department also sponsors an alumni mentor program and benefits from strong links to the Wharton Health Care Alumni Association. Students in health care-related dual degree programs, including the MD/MBA, generally complete the Health Care Management major.

For more information: <https://hcmg.wharton.upenn.edu/programs/mba/hcmg-major-requirements/>

Curriculum

A minimum of 19 course units is required for graduation.

Major electives taken on a pass/fail basis cannot be counted toward the Health Care Management major.

Code	Title	Course Units
Health Care Management Major Requirements		
HCMG 8410	Introduction to Health Management and Economics	1
HCMG 6530	Health Care Management Field Application Project	1
Select 3 course units from the following:		3
HCMG 8450	US Payer and Provider Strategy	
HCMG 8500	Health Care Reform and the Future of the American Health Care System	
HCMG 8520	Health Services Delivery: A Managerial Economic Approach	
HCMG 8530	Management and Strategy in Medical Devices and Technology	
HCMG 8550	Management of Health Care for the Elderly	
HCMG 8570	Healthcare Data and Analytics	

HCMG 8590	Comparative Health Care Systems
HCMG 8600	Leading Health Care Organizations
HCMG 8630	Management and Economics of Pharmaceutical and Biotech Industries
HCMG 8660	The Digital Transformation of Health Care
HCMG 8670	Health Care Entrepreneurship
HCMG 8680	Private Sector Role in Global Health
HCMG 8700	The Business of Behavioral Health
HCMG 8900	Advanced Study Project: Management of Health Care Service Businesses
HCMG 8990	INDEPENDENT STUDY

Electives	
Select 4.5 course units of electives	4.5
MBA Core Requirements	9.5
Total Course Units	19

MBA Core Requirements

Code	Title	Course Units
Accounting		
Select one of the following:		0.5-1
ACCT 6110	Fundamentals of Financial Accounting	
ACCT 6130	Fundamentals of Financial and Managerial Accounting	
Finance ¹		
<i>Corporate Finance</i>		
Select one of the following:		0.5-1
FNCE 6110	Corporate Finance	
FNCE 6210	Corporate Finance (Half CU)	
<i>Macroeconomics</i>		
Select one of the following:		0.5-1
FNCE 6130	Macroeconomics and the Global Economic Environment	
FNCE 6230	Macroeconomics and The Global Economic Environment (Half CU)	
Legal Studies		
LGST 6110	Responsibility in Global Management	0.5
or LGST 6120	Responsibility in Business	
or LGST 6130	Business, Social Responsibility, and the Environment	
Microeconomics		
MGEC 6110		0.5
MGEC 6120		0.5
Management		
MGMT 6100	Foundations of Teamwork and Leadership	0.5
MGMT 6110	Managing Established Enterprises	1
or MGMT 6120	Management of Emerging Enterprises	
Marketing		
MKTG 6110	Marketing Management	0.5
MKTG 6120	Dynamic Marketing Strategy	0.5
or MKTG 6130	Strategic Marketing Simulation	
OIDD		
Select one unit of the following:		0.5-1
OIDD 6110	Quality and Productivity	

OIDD 6120	Business Analytics	
OIDD 6130	Online Business Models and the Information-Based Firm	
OIDD 6140	Innovation	
OIDD 6150	Operations Strategy	
OIDD 6620	Enabling Technologies	
OIDD 6900	Managerial Decision Making	
Statistics		
STAT 6130	Regression Analysis for Business ²	1
or STAT 6210	Accelerated Regression Analysis for Business	
Management Communication		
WHCP 6110	Management Communication	0.25
Select one of the following:		0.25
WHCP 6120	Advanced Persuasive Speaking	
WHCP 6150	Communication Challenges for Entrepreneurs	
WHCP 6240	Persuasive Writing for Business Leaders	
Total Course Units		9.5

¹ Students cannot enroll in both FNCE 6210 and FNCE 6230.

² STAT 6210 is by placement only.

The degree and major requirements displayed are intended as a guide for students entering in the Fall of 2024 and later. Students should consult with their academic program regarding final certifications and requirements for graduation.
