

MANAGEMENT, PHD

Wharton's Management program prepares students to apply rigorous social science disciplinary theory and research methods to the demands of current management and leadership challenges in the public and private sectors. Our faculty has a broad range of interests ranging from the behavior of individuals, teams and groups to organizational strategy of multinational firms. Major areas of faculty research currently include:

- new venture formation, growth, and corporate entrepreneurship;
- human resources and competitiveness;
- emotions, identity, creativity and motivation;
- political and social influence strategies;
- technology and practice adoption, diffusion, and transfer within and across organizations;
- organizational learning and adaptation;
- and the strategic management of complementary resources and capabilities within an organization, alliance, network or ecosystems.

Each student draws on the faculty's diverse expertise and varied interests to develop a program uniquely suited to his or her interests frequently spanning the formal specializations noted above. The program encourages students to gain research experience by working closely with multiple faculty on a variety of projects beginning with a research assistantship assignment in the first year with the hope of entering the job market in year 4 or 5 with multiple research papers in the publication pipeline.

For more information: <https://doctoral.wharton.upenn.edu/management/>

View the University's Academic Rules for PhD Programs (<http://catalog.upenn.edu/pennbook/academic-rules-phd/>).

The total course units for graduation in this major is 16.

Code	Title	Course Units
Core Requirements		
<i>Management</i>		
MGMT 9000	Economic Foundations of Management	0.5
MGMT 9330	Psychological Foundations of Research in Management	0.5
MGMT 9530	Seminar in Research Design	0.5
Subfield Specializations		
Select at least 4.0 credit units from the following 0.5 credit unit subfield specializations:		
MGMT 9180	Personnel Economics A	0.5
MGMT 9190	Personnel Economics B	0.5
MGMT 9200	Seminar in Human Resources Research	0.5
MGMT 9250	Seminar in Corporate Strategy	0.5
MGMT 9260	Seminar in Strategy and Organization Design	0.5
MGMT 9320	Proseminar in Management in Qualitative Methods	0.5
MGMT 9350	Network Theory and Applications	0.5
MGMT 9370	Entrepreneurship Research Seminar	0.5
MGMT 9380	Seminar in Social Entrepreneurship	0.5
MGMT 9390	Seminar in Entrepreneurial Innovation	0.5

MGMT 9510	Special Topics in OB: Theories and Methods	0.5
MGMT 9520	Seminar in Macro-Organizational Behavior	0.5
MGMT 9550	Foundations of Multinational Management	0.5
MGMT 9570	Applied Research Methods and Data Analysis in Organizational Behavior	0.5
MGMT 9600	Non-Market Strategy	0.5
MGMT 9610	Special Topics in OB: Making a Contribution	0.5
MGMT 9620	Multinational Firms Global Economy A	0.5
MGMT 9630	Multinational Firms Global Economy B	0.5
MGMT 9700	Research Methods in Management	0.5

Statistics

Select a two-course statistics sequence

Methods

Select two additional research methods courses

Social Science

Select a two- course social science sequence

Electives

Select three free electives

The degree and major requirements displayed are intended as a guide for students entering in the Fall of 2023 and later. Students should consult with their academic program regarding final certifications and requirements for graduation.

Sample Plan of Study

Code	Title	Course Units
First Year		
<i>Fall</i>		
MGMT 9000	Economic Foundations of Management	0.5
MGMT Subfield Specialization course/ Social Science course/ or Free Elective		2
STAT course		1
<i>Spring</i>		
MGMT 9330	Psychological Foundations of Research in Management	0.5
MGMT 9530	Seminar in Research Design	0.5
MGMT Subfield Specialization course/ Social Science course/ or Free Elective		1
STAT course		1
Second Year		
<i>Fall</i>		
MGMT Subfield Specialization course/ Social Science course/ or Free Elective		3
Methods course		1
<i>Spring</i>		
MGMT Subfield Specialization course/ Social Science course/ or Free Elective		3
Methods course		1

Third Year	
Research Presentations	
Dissertation Proposal Development	
Teaching Assistantship	
Remaining Coursework	
Fourth Year and Beyond	
Dissertation Proposal Defense	
Dissertation Development and Defense	
Total Course Units	14.5