

MANAGEMENT, PHD

Wharton's Management program prepares students to apply rigorous social science disciplinary theory and research methods to the demands of current management and leadership challenges in the public and private sectors. Our faculty has a broad range of interests ranging from the behavior of individuals, teams and groups to organizational strategy of multinational firms. Major areas of faculty research currently include:

- new venture formation, growth, and corporate entrepreneurship;
- human resources and competitiveness;
- emotions, identity, creativity and motivation;
- political and social influence strategies;
- technology and practice adoption, diffusion, and transfer within and across organizations;
- organizational learning and adaptation;
- and the strategic management of complementary resources and capabilities within an organization, alliance, network or ecosystems.

Each student draws on the faculty's diverse expertise and varied interests to develop a program uniquely suited to his or her interests frequently spanning the formal specializations noted above. The program encourages students to gain research experience by working closely with multiple faculty on a variety of projects beginning with a research assistantship assignment in the first year with the hope of entering the job market in year 4 or 5 with multiple research papers in the publication pipeline.

For more information: <https://doctoral.wharton.upenn.edu/management/>

View the University's Academic Requirements for PhD Degrees (<http://catalog.upenn.edu/pennbook/academic-rules-phd/>).

The total course units for graduation in this major is 16.

Code	Title	Course Units
Core Requirements		
<i>Management</i>		
MGMT 900	Economic Foundations of Management	1
MGMT 933	Psychological and Sociological Foundations of Research in Management	0.5
MGMT 953	Seminar on Research Methods	1
Subfield Specializations		
Select at least 4.0 credit units from the following 0.5 credit unit subfield specializations:		
MGMT 918	Personnel Economics A	0.5
MGMT 919	Personnel Economics B	0.5
MGMT 920	Seminar in Human Resources Research	0.5
MGMT 925	Seminar in Corporate Strategy	0.5
MGMT 926	Corporate Transactions & Strategy	0.5
MGMT 932	Proseminar in Management in Qualitative Methods	0.5
MGMT 935	Network Theory and Applications	0.5
MGMT 937	Entrepreneurship Research Seminar	0.5
MGMT 938	Family Business Research Seminar	0.5
MGMT 939	Seminar in Entrepreneurial Innovation	0.5
MGMT 951	Seminar in Micro-Organizational Behavior	0.5

MGMT 952	Seminar in Macro-Organizational Behavior	0.5
MGMT 955	Seminar in International Management	0.5
MGMT 957	Emotions in Organizations	0.5
MGMT 960	Institutions and Multinational Management	0.5
MGMT 961	Advanced Topics in Micro-organizational Behavior	0.5
MGMT 962	Multinational Firms Global Economy A	0.5
MGMT 963	Multinational Firms Global Economy B	0.5
MGMT 970	Applied Methods for Management Research	1

Statistics

Select a two-course statistics sequence

Methods

Select two additional research methods courses

Social Science

Select a two- course social science sequence

Electives

Select three free electives

The degree and major requirements displayed are intended as a guide for students entering in the Fall of 2020 and later. Students should consult with their academic program regarding final certifications and requirements for graduation.

Sample Plan of Study

Code	Title	Course Units
First Year		
<i>Fall</i>		
MGMT 900	Economic Foundations of Management	1
MGMT Subfield Specialization course/ Social Science course/ or Free Elective		2
STAT course		1
<i>Spring</i>		
MGMT 933	Psychological and Sociological Foundations of Research in Management	0.5
MGMT 953	Seminar on Research Methods	1
MGMT Subfield Specialization course/ Social Science course/ or Free Elective		1
STAT course		1
Second Year		
<i>Fall</i>		
MGMT Subfield Specialization course/ Social Science course/ or Free Elective		3
Methods course		1
<i>Spring</i>		
MGMT Subfield Specialization course/ Social Science course/ or Free Elective		3
Methods course		1
Third Year		
Research Presentations		
Dissertation Proposal Development		
Teaching Assistantship		

Remaining Coursework	
Fourth Year and Beyond	
Dissertation Proposal Defense	
Dissertation Development and Defense	
<hr/>	
Total Course Units	15.5