STATISTICS AND DATA SCIENCE, MBA

The Statistics and Data Science major develops the skills and insights required to draw inferences and conclusions from many types of data. A key challenge facing managers is the interpretation of the vast amount of data generated in the world of business today. Modern computing systems now produce large volumes of information whereas previously one could often only rely upon intuition and guesses. Yet this information does not directly answer important business questions. What combination of features is most desirable for consumers? What will sales be next month? How did we do last month? Data analysis and statistics offer a systematic approach that can help provide answers to these questions.

Courses offered by the Statistics and Data Science Department develop the skills and insights required to make effective use of statistical methods. The courses provide the knowledge needed to select and apply techniques and to communicate statistical results. Interpretation in realistic applications offers guiding examples, and theory is used to motivate and compare alternative schemes.

Regardless of topic, all of these courses provide useful skills that augment the substantive managerial abilities of students. Courses also provide exposure to computer software that implements key techniques.

For more information: https://statistics.wharton.upenn.edu/programs/mba/course-requirements/

Curriculum Curriculum

A minimum of 19 course units is required for graduation.

Major electives taken on a pass/fail basis cannot be counted toward the Statistics and Data Science major.

| Code | Title | Course Units | | |
|--|---|-----------------|--|--|
| Statistics and Data Science Major Requirements | | | | |
| Select 4 course units from the following: | | | | |
| STAT 7010 | Modern Data Mining | | | |
| STAT 7050 | Statistical Computing with R | | | |
| STAT 7100 | Data Collection and Acquisition: Strategies and Platforms | | | |
| STAT 7110 | Forecasting Methods for Management | | | |
| STAT 7220 | Predictive Analytics for Business | | | |
| STAT 7240 | Text Analytics | | | |
| STAT 7700 | Data Analytics and Statistical Computing | | | |
| STAT 7760 | Applied Probability Models in Marketing | | | |
| STAT 7770 | Introduction to Python for Data Science | | | |
| STAT 8990 | Independent Study | | | |
| STAT 9200 | Sample Survey Methods | | | |
| STAT 9740 | Modern Regression for the Social, Behavioral and Biological Sciences | | | |
| Electives | | | | |
| Select 5.5 cours | 5.5 | | | |

| MBA Core Requirements | | 9.5 | | | |
|------------------------------|---|--------|--|--|--|
| Total Course Unit | s | 19 | | | |
| MBA Core Rec | nuirements | | | | |
| Code | Title | Course | | | |
| ooue | Title | Units | | | |
| Accounting | | | | | |
| Select one of the following: | | | | | |
| ACCT 6110 | Fundamentals of Financial Accounting | | | | |
| ACCT 6130 | Fundamentals of Financial and Managerial Accounting | | | | |
| Finance ¹ | | | | | |
| Corporate Finance | | | | | |
| Select one of the | following: | 0.5-1 | | | |
| FNCE 6110 | Corporate Finance | | | | |
| FNCE 6210 | Corporate Finance (Half CU) | | | | |
| Macroeconomics | | | | | |
| Select one of the | following: | 0.5-1 | | | |
| FNCE 6130 | Macroeconomics and the Global Economic Environment | | | | |
| FNCE 6230 | Macroeconomics and The Global Economic Environment (Half CU) | | | | |
| Legal Studies | | | | | |
| LGST 6110 | Responsibility in Global Management | 0.5 | | | |
| or LGST 6120 | Responsibility in Business | | | | |
| or LGST 6130 | Business, Social Responsibility, and the Envir | onment | | | |
| Microeconomics | | | | | |
| MGEC 6110 | Microeconomics for Managers: Foundations | 0.5 | | | |
| MGEC 6120 | Microeconomics for Managers: Advanced Applications | 0.5 | | | |
| Management | | | | | |
| MGMT 6100 | Foundations of Teamwork and Leadership | 0.5 | | | |
| MGMT 6110 | Managing Established Enterprises | 1 | | | |
| | Management of Emerging Enterprises | | | | |
| Marketing | | | | | |
| MKTG 6110 | Marketing Management | 0.5 | | | |
| MKTG 6120 | Dynamic Marketing Strategy | 0.5 | | | |
| | Strategic Marketing Simulation | | | | |
| OIDD | | | | | |
| Select one unit of | - | 0.5-1 | | | |
| OIDD 6110 | Quality and Productivity | | | | |
| OIDD 6120 | Business Analytics | | | | |
| OIDD 6130 | Online Business Models and the Information-Based Firm | | | | |
| OIDD 6140 | Innovation | | | | |
| OIDD 6150 | Operations Strategy | | | | |
| OIDD 6620 | Enabling Technologies | | | | |
| OIDD 6900 | Managerial Decision Making | | | | |
| Statistics | | | | | |
| STAT 6130 | Regression Analysis for Business ² | 1 | | | |
| or STAT 6210 | Accelerated Regression Analysis for Business | \$ | | | |
| Management Con | Management Communication | | | | |

Statistics and Data Science, MBA

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| Total Course Uni | 9.5 | |
|-------------------|---|------|
| WHCP 6240 | Persuasive Writing for Business Leaders | |
| | Entrepreneurs: | |
| WHCP 6150 | Communication Challenges for | |
| WHCP 6120 | Advanced Persuasive Speaking | |
| Select one of the | 0.25 | |
| WHCP 6110 | Management Communication | 0.25 |

 $[\]stackrel{1}{\circ}$ Students cannot enroll in both FNCE 6210 and FNCE 6230.

The degree and major requirements displayed are intended as a guide for students entering in the Fall of 2023 and later. Students should consult with their academic program regarding final certifications and requirements for graduation.

² STAT 6210 is by placement only.