HEALTH CARE MANAGEMENT AND POLICY, BS

The concentration in health care management and policy focuses on the management, financing, and economics of the health care sector. Students learn about health care markets and factors that significantly influence decision making both at the policy level and at the level of the firm or organization. The health care sector includes government agencies, non-profit institutions, major private corporations, medical practices and partnerships, and many small and early-stage health care service and product firms.

This concentration prepares students for careers as managers in health care companies or health care service firms such as consulting, banking or health care IT companies, or government agencies. Students planning careers in the health professions such as medicine, nursing, or dentistry have found the concentration very useful in understanding the context in which they will be working.

For more information: hcmg.wharton.upenn.edu (http://hcmg.wharton.upenn.edu)

Health Care Management and Policy Concentration

<table>
<thead>
<tr>
<th>Code</th>
<th>Title</th>
<th>Course Units</th>
</tr>
</thead>
<tbody>
<tr>
<td>HCMG 101</td>
<td>Health Care Systems</td>
<td>1</td>
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<tr>
<td>HCMG 202</td>
<td>The Economics and Financing of Health Care Delivery</td>
<td>1</td>
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<tr>
<td>HCMG 203</td>
<td>Clinical Issues in Health Care Management: Doctors, Patients and Managers in Modern Society</td>
<td>1</td>
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<tr>
<td>HCMG 204</td>
<td>Comparative Health Care Systems</td>
<td>1</td>
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<tr>
<td>HCMG 213</td>
<td>Health Care Strategy and Management: the Business of Health Care</td>
<td>1</td>
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<tr>
<td>HCMG 215</td>
<td>Management and Economics of Pharmaceutical and Biotech Industries</td>
<td>1</td>
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<tr>
<td>HCMG 250</td>
<td>Health Care Reform and the Future of the American Health Care System</td>
<td>1</td>
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<tr>
<td>HCMG 352</td>
<td>Health Services Delivery: A Managerial Economic Approach</td>
<td>1</td>
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<tr>
<td>HCMG 357</td>
<td>Healthcare Data and Analytics</td>
<td>1</td>
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<tr>
<td>HCMG 391</td>
<td>Health Care Entrepreneurship</td>
<td>1</td>
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</tbody>
</table>

Select three of the following: 3

Other Wharton Requirements 33

Total Course Units 37

Other Wharton Requirements

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<thead>
<tr>
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<tbody>
<tr>
<td>ECON 010</td>
<td>Introduction to Economics for Business 1</td>
<td>1</td>
</tr>
<tr>
<td>MATH 104</td>
<td>Calculus, Part I</td>
<td>1</td>
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<tr>
<td>or MATH 110</td>
<td>Calculus for Wharton Students</td>
<td>1</td>
</tr>
</tbody>
</table>

Critical Writing Seminar 1

Business Breadth (non-concentration courses) 3

Leadership Journey

WH 101 | Business and You                                           | 0.5          |
WH 201 | Business Communication for Impact                          | 0.5          |
WH 301 |                                                   | 0.5          |
Capstone Course/Project 0.5

Fundamentals

ACCT 101 | Accounting and Financial Reporting                        | 1            |
ACCT 102 | Strategic Cost Analysis                                   | 1            |
BEPP 250 | Managerial Economics                                    | 1            |
FNCE 100 | Corporate Finance                                        | 1            |
FNCE 101 | Monetary Economics and the Global Economy                 | 1            |
LGST 100 | Ethics and Social Responsibility                         | 1            |
or LGST 101 | Law and Social Values                                | 1            |
MGMT 101 | Introduction To Management                               | 1            |
MKTG 101 | Introduction to Marketing                                | 1            |
OIDD 101 | An Introduction to Operations, Information and Decisions | 1            |
STAT 101 | Introductory Business Statistics                         | 1            |
STAT 102 | Introductory Business Statistics                         | 1            |

Global Economy, Business & Society

One course unit required 1

Technology, Innovation & Analytics

One course unit required 1

Liberal Arts & Sciences

Second semester-level foreign language

General Education Distribution

Select 6 courses with at least 1 course unit in each of the following categories: 6

Humanities

Natural Science, Math & Engineering

Social Science

Cross-Cultural Perspectives

Select 3 courses 2 3

Unrestricted Electives

Select five courses 5

Total Course Units 33

1 For students who take ECON 001 Introduction to Micro Economics and ECON 002 Introductory Economics: Macro in place of ECON 010 Introduction to Economics for Business of these courses can be slotted for ECON 010 on the worksheet. The second course may be used to fulfill a General Education Distribution or Unrestricted Elective requirement.

2 Two can double-count as General Education Distribution courses.

The degree and major requirements displayed are intended as a guide for students entering in the Fall of 2020 and later. Students should consult with their academic program regarding final certifications and requirements for graduation.