

# HEALTH CARE MANAGEMENT AND POLICY, BS

The concentration in health care management and policy focuses on the management, financing, and economics of the health care sector. Students learn about health care markets and factors that significantly influence decision making both at the policy level and at the level of the firm or organization. The health care sector includes government agencies, non-profit institutions, major private corporations, medical practices and partnerships, and many small and early-stage health care service and product firms.

This concentration prepares students for careers as managers in health care companies or health care service firms such as consulting, banking or health care IT companies, or government agencies. Students planning careers in the health professions such as medicine, nursing, or dentistry have found the concentration very useful in understanding the context in which they will be working.

For more information: [hcmg.wharton.upenn.edu](http://hcmg.wharton.upenn.edu)

## Health Care Management and Policy Concentration

Code	Title	Course Units
HCMG 101	Health Care Systems	1
Select three of the following:		3
HCMG 202	The Economics and Financing of Health Care Delivery	
HCMG 203	Clinical Issues in Health Care Management: Doctors, Patients and Managers in Modern Society	
HCMG 204	Comparative Health Care Systems	
HCMG 212	Health Care Quality and Outcomes: Measurement and Management	
HCMG 213	Health Care Strategy and Management: the Business of Health Care	
HCMG 215	Management and Economics of Pharmaceutical and Biotech Industries	
HCMG 216	Health Insurance and Health Care Strategy	
HCMG 250	Health Policy: Health Care Reform and the Future of the American Health System	
HCMG 352	Health Services Delivery: A Managerial Economic Approach	
HCMG 391	Health Care Entrepreneurship	
Other Wharton Requirements		33
Total Course Units		37

## Other Wharton Requirements

Code	Title	Course Units
<b>First-Year Foundations</b>		
ECON 010	Introduction to Economics for Business <sup>1</sup>	1
MATH 104	Calculus, Part I	1
or MATH 110	Calculus for Wharton Students	

<b>Writing</b>		
Critical Writing Seminar		1
<b>Business</b>		
<i>Business Breadth (non-concentration courses)</i>		3
<b>Leadership Journey</b>		
WH 101	Business and You	0.5
WH 201	Management Communication: Persuasive Speaking and Writing for Business	0.5
WH 301	Teamwork and Interpersonal Influence	0.5
Capstone Course/Project		0.5
<b>Fundamentals</b>		
ACCT 101	Accounting and Financial Reporting	1
ACCT 102	Strategic Cost Analysis	1
BEPP 250	Managerial Economics	1
FNCE 100	Corporate Finance	1
FNCE 101	Monetary Economics and the Global Economy	1
LGST 100	Ethics and Social Responsibility	1
or LGST 101	Law and Social Values	
MGMT 101	Introduction To Management	1
MKTG 101	Introduction to Marketing	1
OIDD 101	An Introduction to Operations, Information and Decisions	1
STAT 101	Introductory Business Statistics	1
STAT 102	Introductory Business Statistics	1
<b>Global Economy, Business &amp; Society</b>		
One course unit required		1
<b>Technology, Innovation &amp; Analytics</b>		
One course unit required		1
<b>Liberal Arts &amp; Sciences</b>		
Second semester-level foreign language		
<b>General Education Distribution</b>		
Select 6 courses with at least 1 course unit in each of the following categories:		6
Humanities		
Natural Science, Math & Engineering		
Social Science		
<b>Cross-Cultural Perspectives</b>		
Select 3 courses <sup>2</sup>		3
<b>Unrestricted Electives</b>		
Select five courses		5
Total Course Units		33

<sup>1</sup> For students who take ECON 001 Introduction to Micro Economics and ECON 002 Introductory Economics: Macro in place of ECON 010 Introduction to Economics for Business of these courses can be slotted for ECON 010 on the worksheet. The second course may be used to fulfill a General Education Distribution or Unrestricted Elective requirement.

<sup>2</sup> Two can double-count as General Education Distribution courses.

The degree and major requirements displayed are intended as a guide for students entering in the Fall of 2018 and later. Students should

consult with their academic program regarding final certifications and requirements for graduation.

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