

# LEADING ACROSS DIFFERENCES, BS

4.0 credit units are required beyond the Wharton core for the Leading Across Differences concentration.

Students must take at least 1.5 credit units from foundational courses. The semester or quarter in which each class will tentatively be offered can be confirmed through the undergraduate course schedule (<https://mgmt.wharton.upenn.edu/programs/undergraduate/course-schedule/>).

**For more information:** <https://mgmt.wharton.upenn.edu/programs/undergraduate/lad-concentration/>

The degree and major requirements displayed are intended as a guide for students entering in the Fall of 2025 and later. Students should consult with their academic program regarding final certifications and requirements for graduation.

## Other Wharton Requirements

Code	Title	Course Units
<b>First-Year Foundations</b>		
BEPP 1000	Introductory Economics for Business Students <sup>1</sup>	1
MATH 1400	Calculus, Part I	1
	or MATH 1070 Mathematics of change, Part I	
Critical Writing Seminar		1
	WRIT 0020, 0110, or 0120-0990	
<b>Business Fundamentals</b>		
<i>Leadership Journey</i>		
WH 1010	Business and You	0.5
WH 2010	Business Communication for Impact	0.5
	or WH 2011 Global Business Communication for Impact	
MGMT 3010	Teamwork and Interpersonal Influence	0.5
Senior Capstone	One course with attribute WUCP required ( <a href="http://catalog.upenn.edu/attributes/wucp/">http://catalog.upenn.edu/attributes/wucp/</a> ) <sup>2</sup>	0.5
Please visit <a href="https://undergrad-inside.wharton.upenn.edu/senior-capstone">https://undergrad-inside.wharton.upenn.edu/senior-capstone</a> ( <a href="https://undergrad-inside.wharton.upenn.edu/senior-capstone/">https://undergrad-inside.wharton.upenn.edu/senior-capstone/</a> ) for more information.		
<i>Fundamentals</i> <sup>3</sup>		
ACCT 1010	Accounting and Financial Reporting	1
ACCT 1020	Strategic Cost Analysis	1
BEPP 2500	Managerial Economics (or Honors)	1
FNCE 1000	Corporate Finance (or Honors)	1
FNCE 1010	Monetary Economics and the Global Economy (or Honors)	1
LGST 1000	Ethics and Social Responsibility (or Honors)	1
	or LGST 1010 Law and Social Values	

MGMT 1010	Introduction To Management	1
MKTG 1010	Introduction to Marketing (or Honors)	1
OIDD 1010	An Introduction to Operations, Information and Decisions	1
STAT 1010	Introductory Business Statistics (or Honors) <sup>4</sup>	1
	or STAT 4300 Probability	
	or ESE 3010 Engineering Probability	
STAT 1020	Introductory Business Statistics (or Honors)	1
	or STAT 4310 Statistical Inference	
	or ESE 4020 Statistics for Data Science	

### Flex Fundamentals

<i>Global Economy, Business &amp; Society</i>	
One course unit with attribute WUGE required ( <a href="http://catalog.upenn.edu/attributes/wuge/">http://catalog.upenn.edu/attributes/wuge/</a> )	1
<i>Technology, Innovation &amp; Analytics</i>	
One course unit with attribute WUTI required ( <a href="http://catalog.upenn.edu/attributes/wuti/">http://catalog.upenn.edu/attributes/wuti/</a> )	1
<b>Liberal Arts &amp; Sciences</b>	<b>7</b>

### Foreign Language Requirement

Two semesters at the beginner level of a language other than English or demonstration of equivalent proficiency required <sup>5</sup>

### Humanities

One course unit with attribute WUHM required (<http://catalog.upenn.edu/attributes/wuhm/>)

### Natural Science, Math & Engineering

One course unit with attribute WUNM required (<http://catalog.upenn.edu/attributes/wunm/>)

### Social Science

One course unit with attribute WUSS required (<http://catalog.upenn.edu/attributes/wuss/>)

### Flexible Gen Ed

Three course units of approved undergraduate coursework taken outside of Wharton required

### Cross-Cultural Perspectives

Three course units with substantial cross-cultural content required <sup>6</sup>

### Business Breadth

Three upper-level course units from three different Wharton departments outside of the student's concentration required. Please visit <https://undergrad-inside.wharton.upenn.edu/business-breadth> (<https://undergrad-inside.wharton.upenn.edu/business-breadth/>) for details.

### Unrestricted Electives

Five course units required <sup>7</sup> 5

**Total Course Units** 33

<sup>1</sup> For students who take ECON 0100 Introduction to Micro Economics and ECON 0200 Introductory Economics: Macro in place of BEPP 1000 Introductory Economics for Business Students: one of these courses can be used to satisfy BEPP 1000 on the degree audit. The second course may be used to fulfill a Liberal Arts & Sciences or Unrestricted Elective requirement.

- <sup>2</sup> Beginning with capstones offered in Fall 2027, all students must complete all business fundamentals as a prerequisite for the senior capstone, in addition to the Leadership Journey courses and any other required prerequisite course(s).
- <sup>3</sup> Course numbers for honors business fundamentals are: BEPP 2508 Managerial Economics, FNCE 1008 Corporate Finance (Honors), FNCE 1018 Monetary Economics and the Global Economy (Honors), LGST 1008 Ethics and Social Responsibility, LGST 1018 Law and Social Values, MKTG 1018 Introduction to Marketing, STAT 1018 Introductory Business Statistics, and STAT 1028 Introductory Business Statistics.
- <sup>4</sup> Dual-degree students majoring in SSE (Systems Science Engineering) and EE (Electrical Engineering) must take ESE 3010 Engineering Probability and ESE 4020 Statistics for Data Science.
- <sup>5</sup> Courses taken at Penn that satisfy the Foreign Language requirement may double-count as Humanities or Flexible Gen Ed.
- <sup>6</sup> Up to one course may be on U.S. cultural diversity. Please see course attribute WUCN for a list of non-U.S. courses and WUCU for a list of U.S. courses. Two CCP course units may double-count as Humanities; Natural Science, Math & Engineering; Social Science; or Flexible Gen Ed.
- <sup>7</sup> Students pursuing a second concentration may apply three course units of concentration courses to Unrestricted Electives.

With permission from the Management Department Faculty Advisor, up to 1 cu may be composed of relevant Global Modular Courses, Global Virtual Courses, Research Theses, Independent Studies with significantly related content, or related coursework from the College of Arts & Sciences

Other Wharton Requirements	33
<b>Total Course Units</b>	<b>37</b>

For inquiries, contact [Professor Sara Jane McCaffrey](#), Management Department Advisor.

## Leading Across Differences Concentration

Code	Title	Course Units
At least 1.5 credit units must come from these foundational courses:		1.5
LGST 2420	Big Data, Big Responsibilities: Toward Accountable Artificial Intelligence	
MGMT 2320	Business Model Innovation Strategy	
MGMT 2240	Leading Across Cultural and Relational Differences	
New foundation courses approved by CIRC since 2022 for this concentration		
MGMT 2280	Navigating Difficult Conversations in Business and Beyond	
MGMT 2390	Leading and Managing Teams	
MGMT 2950	Synchrony at Work	
MGMT 2380	Organizational Behavior	
The remaining 2.5 credit units may also be selected from these courses:		2.5
LGST 2080	The Law at Work: Employment Law for Managers	
LGST 2180	Diversity and the Law	
MGMT 2410	Leading for Impact: Tackling the Biggest Societal Challenges	
MGMT/OIDD/ LGST 2910	Negotiations	
MGMT/OIDD 2930	People Analytics	
OIDD 2900	Decision Processes	