

# MANAGEMENT: ORGANIZATIONAL EFFECTIVENESS TRACK, BS

The Organizational Effectiveness specialization educates students at the leading edge of theory and practice about the management of employees and the design of organizations. It spans topics from understanding the behavior of individuals and groups to designing management systems and structures to support business strategy. It serves students with a range of career objectives: (1) those who seek leadership positions focusing on employees in organizations; (2) those interested in consulting in the area of organizational effectiveness or management consulting more generally; and (3) those interested in balancing a more technical academic and business backgrounds with greater depth in understanding behavioral and management expertise.

For more information: <https://mgmt.wharton.upenn.edu/programs/undergraduate/management-concentration-specializations/>

## Management Concentration - Organizational Effectiveness Track

Code	Title	Course Units
Choose at least 3 credit units from the following:		3
MGMT 2240	Leading Diversity in Organizations	
MGMT 2380	Organizational Behavior	
MGMT 2410	Leading for Impact: Tackling the Biggest Societal Challenges	
MGMT 2420	Corporate Governance, Executive Compensation and the Board	
MGMT 2430	Work and Technology: Choices and Outcomes	
MGMT 2480	How to be the Boss	
MGMT 2720	Power and Politics in Organizations	
MGMT 2910	Negotiations	
MGMT 2930	People Analytics	
MGMT 2940	Understanding Careers & Managerial Labor Markets	
Other Wharton Requirements		33
<b>Total Course Units</b>		<b>36</b>

## Other Wharton Requirements

Code	Title	Course Units
<b>First-Year Foundations</b>		
BEPP 1000	Introductory Economics for Business Students <sup>1</sup>	1
MATH 1400	Calculus, Part I	1
	or MATH 1100 Calculus for Wharton Students	
<b>Writing</b>		
	Critical Writing Seminar	1
<b>Business</b>		
	<i>Business Breadth (non-concentration courses)</i>	3

<b>Leadership Journey</b>		
WH 1010	Business and You	0.5
WH 2010	Business Communication for Impact	0.5
MGMT 3010	Teamwork and Interpersonal Influence	0.5
Capstone Course/Project		0.5
<b>Fundamentals</b>		
ACCT 1010	Accounting and Financial Reporting	1
ACCT 1020	Strategic Cost Analysis	1
BEPP 2500	Managerial Economics	1
FNCE 1000	Corporate Finance	1
FNCE 1010	Monetary Economics and the Global Economy	1
LGST 1000	Ethics and Social Responsibility	1
	or LGST 1010 Law and Social Values	
MKTG 1010	Introduction to Marketing	1
OIDD 1010	An Introduction to Operations, Information and Decisions	1
STAT 1010	Introductory Business Statistics	1
STAT 1020	Introductory Business Statistics	1
<b>Global Economy, Business &amp; Society</b>		
One course unit required		1
<b>Technology, Innovation &amp; Analytics</b>		
One course unit required		1
<b>Liberal Arts &amp; Sciences</b>		
<b>Foreign Language</b>		
Second semester-level course or equivalent required		1
<b>Humanities</b>		
At least one course unit required		1
<b>Natural Science, Math &amp; Engineering</b>		
At least one course unit required		1
<b>Social Science</b>		
At least one course unit required		1
<b>Cross-Cultural Perspectives</b>		
Three course units required <sup>2</sup>		3
<b>Unrestricted Electives</b>		
Five course units required		5
<b>Total Course Units</b>		<b>33</b>

<sup>1</sup> For students who take ECON 0100 Introduction to Micro Economics and ECON 0200 Introductory Economics: Macro in place of BEPP 1000 Introductory Economics for Business Students of these courses can be slotted for BEPP 1000 on the worksheet. The second course may be used to fulfill a General Education Distribution or Unrestricted Elective requirement.

<sup>2</sup> Two can double-count as Humanities; Natural Science, Math & Engineering; Social Science; or Flex Gen Ed.

The degree and major requirements displayed are intended as a guide for students entering in the Fall of 2024 and later. Students should consult with their academic program regarding final certifications and requirements for graduation.

