Computer-based management systems and analytic approaches to
decision making are increasingly vital to effective management in a
range of industries across public and private sectors. As organizations
develop and implement sophisticated decision-support systems, they
increase the demand for managers who have the expertise to understand,
create, and profitably exploit rapidly developing management technology.
There is also a growing demand for skilled professionals who can
effectively manage the operations encompassing the manufacturing and
distribution of products and services.

The Operations, Information and Decisions curriculum prepares
students to meet these challenges by providing a rigorous foundation of
coursework across different but complementary disciplines, including
decision processes, information systems, and operations management/
management science.

For more information: oid.wharton.upenn.edu (http://
oid.wharton.upenn.edu)

Operations, Information & Decisions -
General Track

<table>
<thead>
<tr>
<th>Code</th>
<th>Title</th>
<th>Course Units</th>
</tr>
</thead>
<tbody>
<tr>
<td>OIDD 210</td>
<td>Online Business Models and the Information-Based Firm</td>
<td>4</td>
</tr>
<tr>
<td>OIDD 220</td>
<td>Introduction to Operations Management</td>
<td></td>
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<tr>
<td>OIDD 222</td>
<td>Internet Law, Privacy, and Cybersecurity</td>
<td></td>
</tr>
<tr>
<td>OIDD 224</td>
<td>Analytics for Service Operations</td>
<td></td>
</tr>
<tr>
<td>OIDD 236</td>
<td>Scaling Operations in Technology Ventures: Linking Strategy and Execution</td>
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</tr>
<tr>
<td>OIDD 261</td>
<td>Risk Analysis and Environmental Management</td>
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</tr>
<tr>
<td>OIDD 263</td>
<td>Environmental &amp; Energy Economics and Policy</td>
<td></td>
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<tr>
<td>OIDD 290</td>
<td>Decision Processes</td>
<td></td>
</tr>
<tr>
<td>OIDD 291</td>
<td>Negotiations</td>
<td></td>
</tr>
<tr>
<td>OIDD 292</td>
<td>Advanced Negotiation</td>
<td></td>
</tr>
<tr>
<td>OIDD 299</td>
<td>Judgment &amp; Decision Making Research Immersion</td>
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</table>

Other Wharton Requirements

Total Course Units: 37

Other Wharton Requirements

First-Year Foundations

<table>
<thead>
<tr>
<th>Code</th>
<th>Title</th>
<th>Course Units</th>
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<tbody>
<tr>
<td>ECON 010</td>
<td>Introduction to Economics for Business</td>
<td>1</td>
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<tr>
<td>MATH 104</td>
<td>Calculus, Part I</td>
<td>1</td>
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<tr>
<td>or MATH 110</td>
<td>Calculus for Wharton Students</td>
<td>1</td>
</tr>
</tbody>
</table>

Writing

Critical Writing Seminar 1

Business

Business Breadth (non-concentration courses) 3

Leadership Journey

WH 101 Business and You 0.5
WH 201 Business Communication for Impact 0.5
MGMT 301 Teamwork and Interpersonal Influence 0.5
Capstone Course/Project 0.5

Fundamentals

ACCT 101 Accounting and Financial Reporting 1
ACCT 102 Strategic Cost Analysis 1
BEPP 250 Managerial Economics 1
FNCE 100 Corporate Finance 1
FNCE 101 Monetary Economics and the Global Economy 1
LGST 100 Ethics and Social Responsibility or LGST 101 Law and Social Values 1

MGMT 101 Introduction To Management 1
MKTG 101 Introduction to Marketing 1
OIDD 101 An Introduction to Operations, Information and Decisions 1
STAT 101 Introductory Business Statistics 1
STAT 102 Introductory Business Statistics 1

Global Economy, Business & Society

One course unit required 1

Technology, Innovation & Analytics

One course unit required 1

Liberal Arts & Sciences

Second semester-level foreign language

General Education Distribution

Select 6 courses with at least 1 course unit in each of the following categories:

- Humanities
- Natural Science, Math & Engineering
- Social Science

Cross-Cultural Perspectives

Select 3 courses 2 3

Unrestricted Electives

Select five courses 5

Total Course Units 33

1 For students who take ECON 001 Introduction to Micro Economics and ECON 002 Introductory Economics: Macro in place of ECON 010 Introduction to Economics for Business of these courses can be slotted for ECON 010 on the worksheet. The second course may be used to fulfill a General Education Distribution or Unrestricted Elective requirement.

2 Two can double-count as General Education Distribution courses.

The degree and major requirements displayed are intended as a guide for students entering in the Fall of 2021 and later. Students should
consult with their academic program regarding final certifications and requirements for graduation.