

REAL ESTATE, BS

The real estate concentration consists of one required course (REAL 209: Real Estate Investment: Analysis and Financing) and three electives. While the required course focuses on real estate finance, the electives allow students to explore a variety of issues related to real estate. These include real estate development, the legal aspects of real estate investment and financing, and the relationship between government policy and real estate development.

For more information: <https://real-estate.wharton.upenn.edu/programs/undergraduate/undergraduate-concentration/>

Real Estate Concentration

Code	Title	Course Units
REAL/FNCE 209	Real Estate Investment: Analysis and Financing ¹	1
Select three course units from the following:		3
REAL/LGST 204	Real Estate Law	
REAL 205	Global Real Estate: Risk, Politics and Culture	
REAL/BEPP 208	Housing Markets	
REAL 215	Urban Real Estate Economics	
REAL/FNCE/BEPP 230	Urban Fiscal Policy	
REAL/BEPP 236	International Housing Comparisons	
REAL 240	Advanced Real Estate Investment and Analysis	
REAL 399	Independent Study	
REAL 321	Real Estate Development ²	
REAL 390	International Real Estate Comparisons	
REAL 396	Real Estate Entrepreneurship	
Other Wharton Requirements		33
Total Course Units		37

¹ If the student pursues concentrations in both Finance and Real Estate and elects to use REAL209/FNCE 209 towards their Finance concentration, the student must then complete an additional REAL elective (in place of REAL 209) from the approved concentration courses to complete the Real Estate concentration requirements.

² Faculty permission required.

Other Wharton Requirements

Code	Title	Course Units
First-Year Foundations		
ECON 010	Introduction to Economics for Business ¹	1
MATH 104	Calculus, Part I	1
	or MATH 110 Calculus for Wharton Students	
Writing		
	Critical Writing Seminar	1
Business		

Business Breadth (non-concentration courses)		3
Leadership Journey		
WH 101	Business and You	0.5
WH 201	Management Communication: Persuasive Speaking and Writing for Business	0.5
WH 301	Teamwork and Interpersonal Influence	0.5
Capstone Course/Project		0.5
Fundamentals		
ACCT 101	Accounting and Financial Reporting	1
ACCT 102	Strategic Cost Analysis	1
BEPP 250	Managerial Economics	1
FNCE 100	Corporate Finance	1
FNCE 101	Monetary Economics and the Global Economy	1
LGST 100	Ethics and Social Responsibility	1
	or LGST 101 Law and Social Values	
MGMT 101	Introduction To Management	1
MKTG 101	Introduction to Marketing	1
OIDD 101	An Introduction to Operations, Information and Decisions	1
STAT 101	Introductory Business Statistics	1
STAT 102	Introductory Business Statistics	1
Global Economy, Business & Society		
One course unit required		1
Technology, Innovation & Analytics		
One course unit required		1
Liberal Arts & Sciences		
Second semester-level foreign language		
General Education Distribution		
Select 6 courses with at least 1 course unit in each of the following categories:		6
Humanities		
Natural Science, Math & Engineering		
Social Science		
Cross-Cultural Perspectives		
Select 3 courses ²		3
Unrestricted Electives		
Select five courses		5
Total Course Units		33

¹ For students who take ECON 001 Introduction to Micro Economics and ECON 002 Introductory Economics: Macro in place of ECON 010 Introduction to Economics for Business of these courses can be slotted for ECON 010 on the worksheet. The second course may be used to fulfill a General Education Distribution or Unrestricted Elective requirement.

² Two can double-count as General Education Distribution courses.

The degree and major requirements displayed are intended as a guide for students entering in the Fall of 2018 and later. Students should consult with their academic program regarding final certifications and requirements for graduation.